# Michelle Gibeault Traub, MA, RDN

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### **PROFESSIONAL SUMMARY**

Multifaceted, highly organized professional with expertise in communications, health, education, research, and nonprofit initiatives. Skills include:

- Project Management, Policy & Procedure Development, Communications Strategy
- Marketing, Writing, Editing, Copywriting, Proofreading, Grant Writing, Research, Branding
- Website Management, Digital Marketing, SEO, E-mail Newsletters, Social Media Management
- HTML, CSS, Wordpress, Weebly, Content Management, Image Editing, Adobe Creative Suite (PhotoShop), Canva, Microsoft Office Suite, Google Analytics, Google Docs, Zoom, MailChimp

# WORK EXPERIENCE

Freelance Writer / Communications Consultant / Health Coach / Author – Self-Employed www.MichelleTraub.com, www.WebHealthWriter.com, www.HappyHealthyHer.com 1/08 – present Fulfill communications projects such as writing health articles; managing web content; creating e-mail newsletters; researching grant proposals; developing social media campaigns; analyzing web traffic; and more -Offer compassionate coaching, empowerment courses, and books for women

### Planning Specialist – Communications (promotion)

Web & Marketing Associate (30 Hrs.) – SNAP-ED, UConn Health

4/17 - 11/18 - Led the communications initiatives of the SNAP-Education program: wrote/edited grant proposals and reports, oversaw a \$25,000 marketing budget, and managed per diem staff

11/18 - 6/20

- Developed low-cost outreach strategies that increased web traffic by over 600%, while also consistently increasing social media and eNewsletter engagement month-to-month
- Executed online marketing such as PPC, Google Ads, and Facebook Advertising campaigns, and conducted daily/weekly/monthly web analysis to inform strategy and support grant reporting
- Wrote and designed monthly email newsletter and health blog, as well as, annual reports, infographics, brand style guide, and multiple policy/procedure documents

#### Digital Marketing / Media Manager (32 Hrs.) – Regional Hospice and Palliative Care 3/16 - 1/17

- Executed branding, rebranding, advertising, photography, and PR functions for the organization
- -Managed website and social media accounts, posting all creative and written content daily
- Conceived and composed fundraising pieces highlighting patients, volunteers, and staff
- Compiled and analyzed web reports to inform and drive content plan
- Increased website traffic by over 20%, while also increasing social media engagement (by 64%) for Facebook, 20% for Twitter, and 26% for LinkedIn)

# Health & Marketing Communications Manager – Thompson Brands (Adora Calcium) 12/06 – 4/10

- Managed all marketing communications for nutrition supplement line leading to increased online sales of over 188% using low-cost initiatives
- Initiated two website redesigns including writing all content and SEO elements
- Independently created monthly e-newsletter for over 25,000 subscribers -
- Developed and managed e-commerce store tracking web stats and sales -
- Represented the brand at health trade shows and via consumer correspondence

# EDUCATION **Continuing Education** Training in Web Management, Graphic Design, MS Applications, Social Media, Grant Writing ongoing The Graduate Institute (Bethany, CT) *MA in Experiential Health and Healing* (36 credits) 10/10 - 7/12GPA = 4.0University of Illinois at Chicago Graduate Studies in Nutrition and Research (8 credits) 9/96 - 5/97 GPA = 4.0Keene State College (Keene, NH) *BS in Dietetics with a minor in Management* (149 credits) 8/92 - 5/96 GPA = 3.96

# SUCCESSES / AWARDS / HONORS / ACTIVITIES

- Consistently save clients and employers money through low-cost marketing initiatives and efficiency in project work, leading to increased engagement and exposure
- Selected as a student speaker for The Graduate Institute's commencement ceremony (2012)
- Nominated for *Employee of the Month* for teamwork with other SUBWAY departments (1999)
- Presented with the KSC Outstanding Senior Service Award (1996)
- Named to Who's Who in American Colleges and Universities (1996)
- Awarded KSC Outstanding Freshman (1993)
- Volunteer with the Woman & Family Life Center, Animal Assisted Therapy Services, Dances with Wood, The Graduate Institute, and other nonprofit agencies
- Designed, wrote, and self-published the book, Online Dating for Sensitive Women
- A Registered Dietitian, passionate about living a healthy lifestyle; including yoga, meditation, and hiking

Please visit my website(s) for writing examples and client testimonials at: www.MichelleTraub.com and www.WebHealthWriter.com